## BERKSHIRE HATHAWAY INC. NEWS RELEASE

## FOR IMMEDIATE RELEASE

**September 17, 2004** 

Berkshire Hathaway Inc. and Berkshire Hathaway Finance Corporation Commence Registered Exchange Offers

OMAHA, NE—Berkshire Hathaway Inc. ("Berkshire") and Berkshire Hathaway Finance Corporation ("BHFC") today announced that they have commenced two separate registered exchange offers. The first is an offer to exchange up to \$300,000,000 of BHFC's newly registered 3.375% Senior Notes due 2008 (the "2008 Exchange Notes"), for an equal amount of its privately placed 3.375% Senior Notes due 2008 issued on March 16, 2004 (the "2008 Original Notes"). The second is an offer to exchange up to \$200,000,000 of BHFC's newly registered 4.625% Senior Notes due 2013 (the "2013 Exchange Notes" and together with the 2008 Exchange Notes, the "Exchange Notes"), for an equal amount of its privately placed 4.625% Senior Notes due 2013 issued on March 16, 2004 (the "2013 Original Notes" and together with the 2008 Original Notes, the "Original Notes"). The Exchange Notes are substantially identical to the Original Notes, except that the Exchange Notes have been registered under the Securities Act of 1933, as amended, and will not bear any legend restricting their transfer. Furthermore, the Exchange Notes will bear the same respective CUSIP and ISIN numbers as those assigned to BHFC's 3.375% Senior Notes due 2008 and its 4.625% Senior Notes due 2013 which were the subject of previous registered exchange offers by Berkshire and BHFC.

Berkshire and BHFC will accept for exchange any and all Original Notes validly tendered and not withdrawn prior to the expiration of the exchange offer at 5:00 p.m., New York City time, on October 15, 2004, unless extended.

The terms of the exchange offer and other information relating to Berkshire and BHFC are set forth in prospectuses dated September 10, 2004. Copies of the prospectuses and the related letters of transmittal may be obtained from J.P. Morgan Trust Company, National Association, which is serving as the exchange agent for both exchange offers. J.P. Morgan Trust Company, National Association's address, telephone and facsimile number are as follows:

J.P. Morgan Trust Company, National Association Institutional Trust Services Attn: Frank Ivins 2001 Bryan Street 9th Floor Dallas, TX 75201

Investor Relations: 1-800-275-2048 Fax Confirmation: 214-468-6494

This announcement is neither an offer to sell nor a solicitation of an offer to buy or exchange the Exchange Notes or the Original Notes. The exchange offers are made solely pursuant to the prospectuses dated September 10, 2004, including any supplements thereto.